

Financial Wellness Series



David Herlihy

Senior Vice President, Wealth Management Slavic401k





Agenda

What is Credit?

Understanding Your Credit Report

Credit Score Impact

Tools for Good Credit

Questions





What is Credit

- The ability of a customer to obtain goods or services before payment, based on the trust that payment will be made in the future.
- 2. "Credit" is also used as shorthand to describe the financial soundness of businesses or individuals.



1 855 246 9409

Contact us by phone - Monday through Friday, 9 a.m. to 5 p.m. in your time zone.

Address

To dispute information, first select the item from the list below and the dispute reason that most closely explains the reason you feel the item is inaccurate, or select "Other" and type in your own explanation. You can also upload any documents you may have that support your claim by clicking "Upload" and/or enter any additional information to further

explain your dispute by using the free form text box. Your requests, including both disputes and any statements you may elect to add to your credit report to explain information, will be stored in a virtual cart as you continue your session. When finished, you will be given a chance to review all of your requests before they are submitted. Depending on the nature of your requests, you may be prompted for alternative actions, such as selecting a different dispute reason for a particular dispute. You may cancel or edit your requests at any time up until the time they are submitted. Once your

requests are successfully submitted, you will receive a green confirmation message for each item.

Experian P.O. Box 9701 Allen, TX 75013

Document upload

Submit documents supporting your claim electronically at experian.com/upload.

Credit Report

 Credit reports generally come from three different bureaus

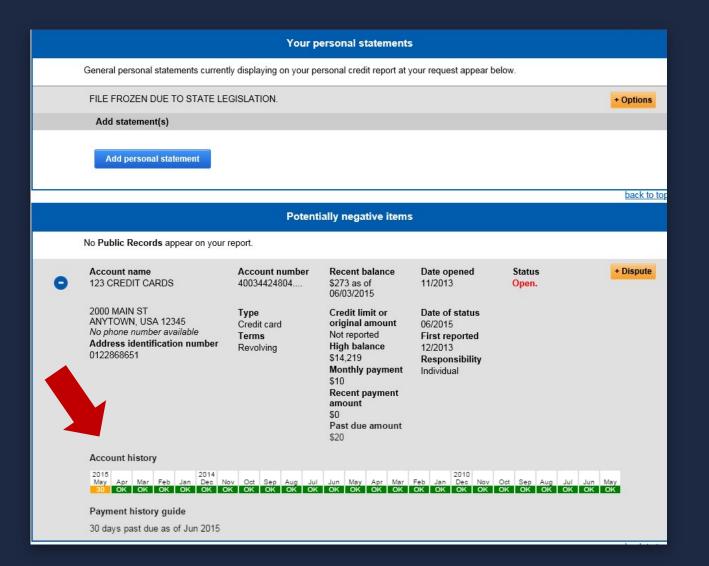




Personal Information							
Name(s) associated with your credit							
	Name Name identification number						
8.5	JON CONSUMER	3055			+ Dispute		
8	JONATHAN CONSUMER	25152			+ Dispute		
	J CONSUMER	20726			+ Dispute		
	Add	ress(es) associated	with your credit				
	Address	Address identification number	Residence type	Geographical code			
	1475 MAIN ST ANYTOWN USA 12345-1475	0122937323	Single family	0-70010-17-2520	+ Dispute		
	1036 MAIN ST APT143 ANYTOWN USA 12345- 3043	0122868660	Apartment complex	0-1020410-17-2520	+ Dispute		
	Other person	onal information asso	ociated with your credit				
	Social Security number variation(s)						
8	XXX-XX-2538				+ Dispute		
	XXX-XX-1680				+ Dispute		
	Year of birth						
	1991				+ Dispute		
	Spouse or co-applicant						
8.	JANE				+ Dispute		
	Notices						
	Your date of birth indicates that credit may have been established before age 18.						

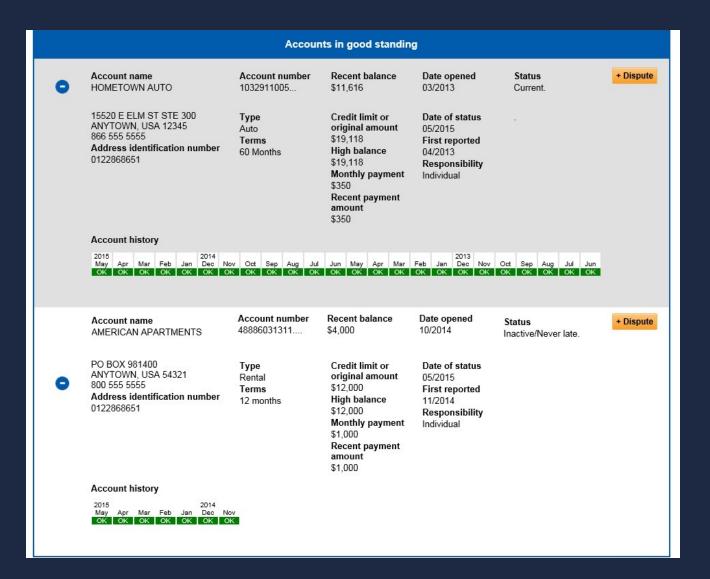
Personal Information

- Review your personal information.
- File a dispute for any discrepancies.



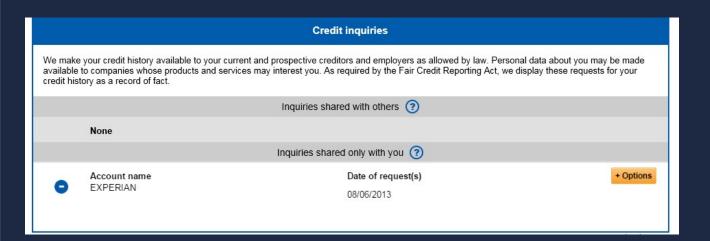
Personal Statements & Negative Items

- Explain or dispute derogatory information with a Personal Statement
- Potentially Negative Items: Accounts that were not paid as agreed, including:
 - Late payments
 - · Charge-offs
 - Collections
 - Accounts settled for less than the full amount owed



Good Standing Accounts

- Account status (active/inactive)
- Credit limit, balance, payments



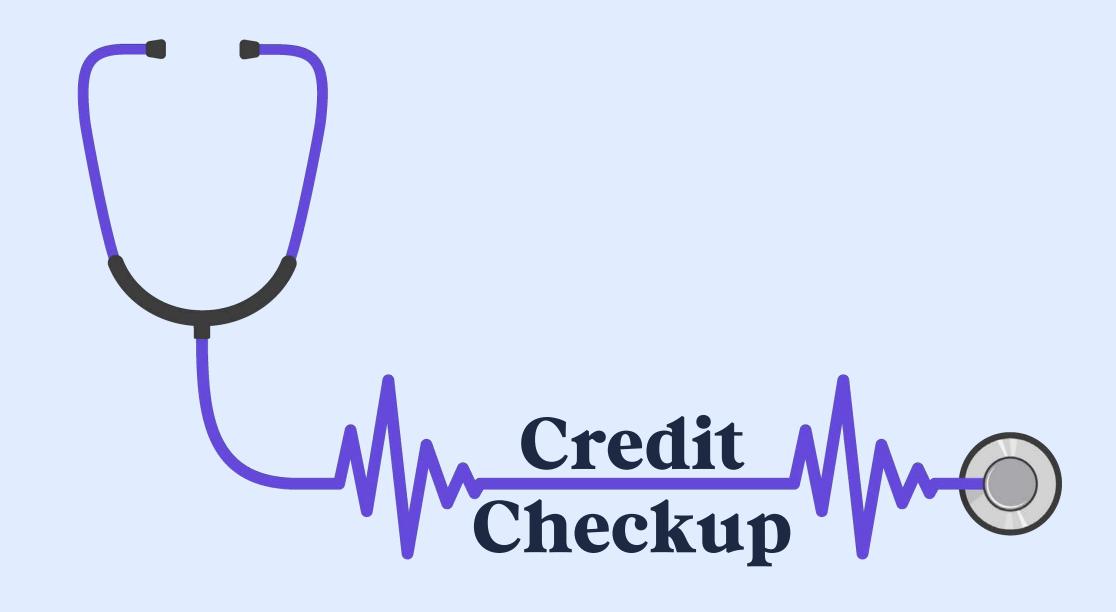
Credit Inquiries

- Shows hard credit pulls for loans, lines and others.
- Monitor activity too many inquiries has a negative impact on your score.



What does your credit picture look like?









AnnualCreditReport.com



) (877) 322-8228





Indicator for Creditworthiness

- How likely you are to make your payments
- Used for all types of loan applications, employment, and rental agreements
- The higher the score, the greater the reward



Credit Dynamics are Changing

- Lending standards tightened
- Interest rates have more than doubled
- Average rate of credit cards has gone up
- Non-mortgage debt has gone up by 12% in the last year



The Cost of Money is on the Rise...

	2020	2021	2022	2023
Federal Funds Rate	0.36%	0.08%	1.68%	4.64%
30-Year Mortgage	3.10%	2.96%	5.34%	7.03%
5-Year Auto Loan	5.15%	4.96%	4.52%	7.48%
Auto Insurance	\$190.7	\$183.83	\$190.17	\$202.74

If your credit is less-than-desirable, you will pay a premium on top of this!



Your Score **Matters!**



30-year Mortgage for \$150,000. Amount shown is principal and interest.





Good Credit

\$245,508

\$251,617

\$283,319

Interest Rate: 4.8%

Average Credit

Poor Credit 620-669

Bad Credit Under 620

Auto Loan Rates

60-month Auto Loan for \$30,000. Amount shown is principal and interest.



\$33,773 Interest Rate: 4.8%

Good Credit

\$35,187 \$37,506 Interest Rate: 6.5%

Interest Rate: 9.1% Poor Credit 600 - 639

\$41,882

Interest Rate: 14%

Bad Credit Under 600

Credit Card Rates

Average APR across all credit cards. Credit card rates will vary due to many different factors.



17.6% Delinguency Rate: 2%

740-850

17.6% Delinquency Rate: 5%

Good Credit

20.1%

Average Credit

Delinquency Rate: 25% **Average Credit**

Delinquency Rate: 50% **Poor Credit**

22.2%

620-659

25.4% Delinquency Rate: 75%

Bad Credit Under 620

Insurance Rates

30-year-old driver no tickets, no claims 4-door 2016 sedan driving 12,000 a year in city traffic.



\$2,000

Good Credit

\$2,150 45% Higher

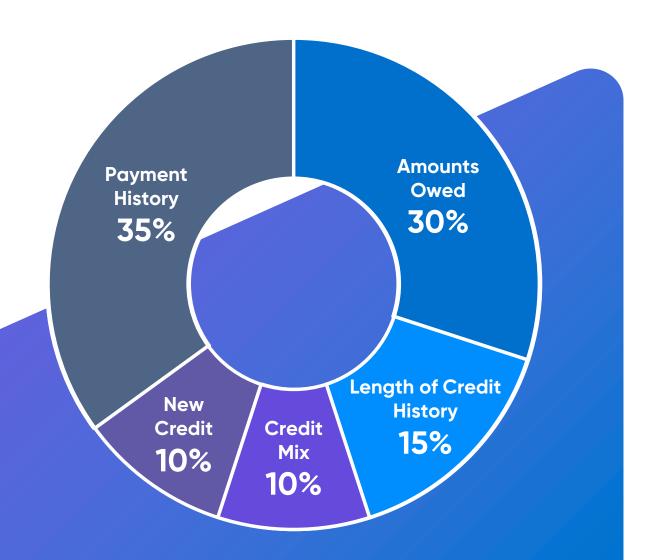
Average Credit

\$2,400 \$2,580 72% Higher

Poor Credit 600-639

Bad Credit Under 600





How is your Credit Score Determined?

Simply put, paying your bills on time and not maxing out your credit cards/lines or having a lot of new credit lines at once is a key factor in determining your overall credit health



Credit Utilization Ratio

Balance

Credit Limit

\$100 Balance

\$5,000 Credit Limit

= 2%

EXCELLENT!

Shows you are **responsible** with the amount of credit you have been given



Credit Utilization Ratio

Balance

Credit Limit

\$4,000 Balance

\$5,000 Credit Limit

=80%

BAD!

You don't want your credit utilization rate to **exceed 30%**



Credit Utilization

	Balance	Max Limit	Credit Utilization
Card 1	\$150	\$1000	• 10%
Card 2	\$300	\$2500	12%
Card 3	\$100	\$5000	2%
Card 4	\$4000	\$7500	53%
Total	\$4,500	\$16,000	28%



Credit Utilization

Is paying off and closing a card a good choice?

	Balance	Max Limit	Credit Utilization
Card 1	\$150	\$1000	10%
Card 2	\$300	\$2500	12%
— Card 3 CLOS	£0 \$100	\$5000	2%
Card 4	\$4000	\$7500	53%
Total	\$4,400	\$11,000	40%



6 Credit Card MISTAKES to Avoid

- Apply for too many cards at once
- Getting the wrong cards, especially early on in your journey
 - (Cash Back vs. Annual Fees)
- Maxing out your credit card
- Not treating your credit card as cash
- 0% APR offers
- Closing no annual fee credit cards







Credit Monitoring

Credit monitoring services actively monitor your credit and alert you quickly to any signs of fraud.

- Monitor your credit reports for changes
- Alert you to potentially fraudulent activity
- Help you detect and prevent identity theft
- Prompt you to take action to protect your financial health
- Track your credit scores and send alerts when they change



Maintaining Good Credit

It takes time, but it's worth it!

- Always pay your bills on time. Set up autopay if it's available!
- 2. Keep your credit card balances low or pay them off each month!
- 3. If you have a balance on your card, reduce them!
- 4. Do not close a current account and then open a new one.
- 5. Check your credit report annually if there are incorrect items, dispute them immediately!
- 6. Keep your credit utilization rate less than 30%

Consistent, responsible financial habits are key to achieving a higher credit score over time.

Questions



Thank you!

For additional questions, or, to inquire about Wealth Management Services, contact:

David Herlihy

davidh@slavic401k.com

Slavic401k.com/events

- Saving and Paying for College: June 14
- Saving for Retirement: July 19

